



NORTHWEST TERRITORIES
**LIQUOR AND
CANNABIS**
COMMISSION

Quarterly Sales Report

April 1, 2022 to June 30, 2022

Summary

The Northwest Territories Liquor and Cannabis Commission (NTLCC) regulates the distribution of alcohol and cannabis to ensure NWT residents have safe and legal access to alcohol and cannabis.

Liquor is sold in seven liquor stores across the Northwest Territories under contract with NTLCC. NWT residents may also order liquor products through mail order services.

Cannabis is currently sold in three liquor stores across the Northwest Territories under contract with the NTLCC, three private stores, and one private online store.

This report provides detailed summaries of sales by product category and by store for the period of April 1, 2022 to June 30, 2022.

Liquor sales

NTLCC sells liquor to:

Consumers: Individuals who purchase liquor through an NWT liquor store

Licensees: Establishments/organizations that have a valid licence or permit from the Northwest Territories Liquor Licensing Board

Manufacturers: Per the Liquor Regulations (4.1) A licence holder who manufactures their own liquor and who sells it directly to patrons in the Northwest Territories is deemed to have first sold the liquor to the Commission and purchased it back from the Commission.

Table 1: Sales by distribution channel

Channel	Q1	Q2	Q3	Q4	YTD
Consumers	\$12,869,213				\$12,869,213
Licensees	\$1,351,606				\$1,351,605
Manufacturers	\$15,035				\$15,035
Total	\$14,235,854	\$0	\$0	\$0	\$14,235,854

Table 2: Liquor sales by store

Store	Q1	Q2	Q3	Q4	YTD
Yellowknife Shop	\$4,857,573				\$4,857,573
Yellowknife Store	\$3,499,151				\$3,499,151
Inuvik	\$2,079,277				\$2,079,277
Hay River	\$1,531,904				\$1,531,904
Norman Wells	\$627,215				\$627,215
Fort smith	\$867,754				\$867,754
Fort Simpson	\$690,246				\$690,246
Other	\$82,734				\$82,734
Total	\$14,235,854	\$0	\$0	\$0	\$14,235,854

Table 3: Liquor sales by product

Product	Q1	Q2	Q3	Q4	YTD
Spirits	\$6,021,156				\$6,021,156
Wine	\$1,838,090				\$1,838,090
Beer	\$4,842,191				\$4,842,191
Coolers & Ciders	\$1,534,417				\$1,534,417
Total	\$14,235,854	\$0	\$0	\$0	\$14,235,854

Cannabis sales

NLCC sells cannabis to consumers directly through three NWT liquor stores, and indirectly through three private stores and one online private store.

Table 4: Cannabis sales by store

Store	Q1	Q2	Q3	Q4	YTD
Cannabis Warehouse	\$1,737,048				\$1,737,048
Norman Wells	\$80,933				\$80,933
Fort Smith	\$163,714				\$163,714
Fort Simpson	\$112,468				\$112,468
Total	\$2,094,163	\$0	\$0	\$0	\$2,094,163

Table 5: Cannabis sales by product

Product	Q1	Q2	Q3	Q4	YTD
Dried Cannabis	\$1,636,784				\$1,636,784
Cannabis Extracts Ingested	\$68,043				\$68,043
Cannabis Edibles Solid	\$82,964				\$82,964
Cannabis Edibles Non-Solid	\$35,717				\$35,717
Cannabis Extracts Inhaled	\$262,450				\$262,450
Topicals	\$4,058				\$4,058
Seeds	\$1,130				\$1,130
Other	\$3,017				\$3,017
Total	\$2,094,163	\$0.00	\$0.00	\$0.00	\$2,094,163.43