



NORTHWEST TERRITORIES  
**LIQUOR AND  
CANNABIS**  
COMMISSION

# Quarterly Sales Report

January 1, 2025 to March 31, 2025

## Summary

The Northwest Territories Liquor and Cannabis Commission (NTLCC) regulates the distribution of alcohol and cannabis to ensure NWT residents have safe and legal access to alcohol and cannabis.

Liquor is sold in seven liquor stores across the Northwest Territories under contract with NTLCC. NWT residents may also order liquor products through mail order services.

Cannabis is currently sold in two liquor stores across the Northwest Territories under contract with the NTLCC, four private stores, and one private online store.

**This report provides detailed summaries of sales by product category and by store for the period of January 1, 2025 to March 31, 2025.**

# Liquor sales

NTLCC sells liquor to:

Consumers: Individuals who purchase liquor through an NWT liquor store

Licensees: Establishments/organizations that have a valid licence or permit from the Northwest Territories Liquor Licensing Board

Manufacturers: Per the Liquor Regulations (4.1) A licence holder who manufactures their own liquor and who sells it directly to patrons in the Northwest Territories is deemed to have first sold the liquor to the Commission and purchased it back from the Commission.

**Table 1: Sales by distribution channel (\$000)**

Channel	Q1	Q2	Q3	Q4	YTD
Consumers	\$12,118	\$12,558	\$12,435	\$10,532	\$47,643
Licensees	\$1,416	\$1,432	\$1,532	\$1,174	\$5,554
Manufacturers	\$18	\$23	\$14	\$9	\$64
<b>Total</b>	<b>\$13,552</b>	<b>\$14,013</b>	<b>\$13,981</b>	<b>\$11,715</b>	<b>\$53,261</b>

**Table 2: Liquor sales by store (\$000)**

Store	Q1	Q2	Q3	Q4	YTD
Yellowknife Shop	\$4,469	\$4,654	\$4,619	\$3,499	\$17,241
Yellowknife Store	\$3,314	\$3,437	\$3,455	\$2,944	\$13,150
Inuvik	\$2,092	\$2,097	\$2,220	\$1,967	\$8,376
Hay River	\$1,569	\$1,597	\$1,504	\$1,278	\$5,948
Norman Wells	\$589	\$700	\$675	\$732	\$2,696
Fort smith	\$821	\$820	\$823	\$664	\$3,128
Fort Simpson	\$635	\$658	\$639	\$586	\$2,518
Other *	\$63	\$50	\$46	\$45	\$204
<b>Total</b>	<b>\$13,552</b>	<b>\$14,013</b>	<b>\$13,981</b>	<b>\$11,715</b>	<b>\$53,261</b>

**Table 3: Liquor sales by product (\$000)**

Product	Q1	Q2	Q3	Q4	YTD
Spirits	\$5,783	\$5,885	\$6,356	\$5,471	\$23,495
Wine	\$1,731	\$1,705	\$2,111	\$1,563	\$7,110
Beer	\$4,411	\$4,571	\$4,140	\$3,538	\$16,660
Coolers & Ciders	\$1,627	\$1,852	\$1,374	\$1,143	\$5,996
<b>Total</b>	<b>\$13,552</b>	<b>\$14,013</b>	<b>\$13,981</b>	<b>\$11,715</b>	<b>\$53,261</b>

# Cannabis sales

NTLCC sells cannabis to consumers directly through two NWT liquor stores, and indirectly through four private stores and one online private store.

**Table 4: Cannabis sales by store (\$000's)**

Store	Q1	Q2	Q3	Q4	YTD
Cannabis Warehouse	\$2,073	\$2,237	\$2,196	\$2,655	\$9,161
Fort Smith	\$277	\$281	\$294	\$275	\$1,127
Fort Simpson	\$137	\$152	\$163	\$149	\$601
<b>Total</b>	<b>\$2,487</b>	<b>\$2,670</b>	<b>\$2,653</b>	<b>\$3,079</b>	<b>\$10,889</b>

**Table 5: Cannabis sales by product (\$000's)**

Product	Q1	Q2	Q3	Q4	YTD
Dried Cannabis	\$1,764	\$1,657	\$1,677	\$2,022	\$7,120
Cannabis Extracts Ingested	\$38	\$28	\$26	\$31	\$123
Cannabis Edibles Solid	\$82	\$64	\$85	\$86	\$317
Cannabis Edibles Non-Solid	\$45	\$39	\$10	\$28	\$122
Cannabis Extracts Inhaled	\$555	\$881	\$846	\$904	\$3,186
Topicals	\$3	\$1	\$9	\$8	\$21
Seeds	\$0	\$0	\$0	\$0	\$0
Other	\$0	\$0	\$0	\$0	\$0
<b>Total</b>	<b>\$2,487</b>	<b>\$2,670</b>	<b>\$2,653</b>	<b>\$3,079</b>	<b>\$10,889</b>