



NORTHWEST TERRITORIES
**LIQUOR AND
CANNABIS**
COMMISSION

Quarterly Sales Report

April 1, 2024 to June 30, 2024

Summary

The Northwest Territories Liquor and Cannabis Commission (NTLCC) regulates the distribution of alcohol and cannabis to ensure NWT residents have safe and legal access to alcohol and cannabis.

Liquor is sold in seven liquor stores across the Northwest Territories under contract with NTLCC. NWT residents may also order liquor products through mail order services.

Cannabis is currently sold in two liquor stores across the Northwest Territories under contract with the NTLCC, four private stores, and one private online store.

This report provides detailed summaries of sales by product category and by store for the period of April 1, 2024 to June 30, 2024.

Liquor sales

NLCC sells liquor to:

Consumers: Individuals who purchase liquor through an NWT liquor store

Licensees: Establishments/organizations that have a valid licence or permit from the Northwest Territories Liquor Licensing Board

Manufacturers: Per the Liquor Regulations (4.1) A licence holder who manufactures their own liquor and who sells it directly to patrons in the Northwest Territories is deemed to have first sold the liquor to the Commission and purchased it back from the Commission.

Table 1: Sales by distribution channel (\$000)

Channel	Q1	Q2	Q3	Q4	YTD
Consumers	\$12,121				\$12,121
Licensees	\$1,412				\$1,412
Manufacturers	\$19				\$19
Total	\$13,552	\$0	\$0	\$0	\$13,552

Table 2: Liquor sales by store (\$000)

Store	Q1	Q2	Q3	Q4	YTD
Yellowknife Shop	\$4,469				\$4,469
Yellowknife Store	\$3,314				\$3,314
Inuvik	\$2,092				\$2,092
Hay River	\$1,569				\$1,569
Norman Wells	\$590				\$590
Fort smith	\$821				\$821
Fort Simpson	\$635				\$635
Other *	\$62				\$62
Total	\$13,552	\$0	\$0	\$0	\$13,552

Table 3: Liquor sales by product (\$000)

Product	Q1	Q2	Q3	Q4	YTD
Spirits	\$5,790				\$5,790
Wine	\$1,731				\$1,731
Beer	\$4,411				\$4,411
Coolers & Ciders	\$1,620				\$1,620
Total	\$13,552	\$0	\$0	\$0	\$13,552

Cannabis sales

NTLCC sells cannabis to consumers directly through two NWT liquor stores, and indirectly through four private stores and one online private store.

Table 4: Cannabis sales by store (\$000's)

Store	Q1	Q2	Q3	Q4	YTD
Cannabis Warehouse	\$2,073				\$2,073
Fort Smith	\$277				\$277
Fort Simpson	\$137				\$137
Total	\$2,487	\$0	\$0	\$0	\$2,487

Table 5: Cannabis sales by product (\$000's)

Product	Q1	Q2	Q3	Q4	YTD
Dried Cannabis	\$1,764				\$1,764
Cannabis Extracts Ingested	\$38				\$38
Cannabis Edibles Solid	\$82				\$82
Cannabis Edibles Non-Solid	\$45				\$45
Cannabis Extracts Inhaled	\$555				\$555
Topicals	\$3				\$3
Seeds	\$0				\$0
Other	\$0				\$0
Total	\$2,487	\$0	\$0	\$0	\$2,487