



NORTHWEST TERRITORIES
**LIQUOR AND
CANNABIS**
COMMISSION

Cannabis

Quarterly Sales Report

January 1 to March 31, 2020

Summary

This report summarizes NWT-wide cannabis sales from January 1 to March 31, 2020.

Cannabis is currently sold in five liquor stores across the Northwest Territories under contract with the Northwest Territories Liquor and Cannabis Commission (NTLCC), which regulates the distribution of alcohol and cannabis to ensure NWT residents have safe and legal access. NWT residents may also order cannabis products online through the NTLCC website.

A detailed summary of sales by product and by store is provided in Tables 1 and 2.

Table 1: Sales by store

Store	Apr 1- Jun 30 2019	July 1 - Sept 30 2019	Oct 1 - Dec 31 2019	Jan 1 - Mar 31 2020
Yellowknife	\$415,298.07	\$556,266.37	\$524,879.65	\$371,737.03
Norman Wells	\$52,708.02	\$75,269.12	\$79,849.87	\$81,554.91
Hay River	\$96,266.47	\$150,660.14	\$146,415.52	\$119,702.66
Fort Smith	\$65,405.77	\$88,953.80	\$90,889.57	\$83,830.09
Fort Simpson	\$46,006.22	\$59,542.46	\$63,818.07	\$59,162.22
Online	\$5,802.04	\$3,678.42	\$4,638.09	\$3,865.51
TOTAL	\$681,486.59	\$934,370.31	\$910,490.77	\$719,852.42

Table 2: Sales by product

Store	Apr 1- Jun 30 2019	July 1 - Sept 30 2019	Oct 1 - Dec 31 2019	Jan 1 - Mar 31 2020
Seeds	\$2,786.85	\$1,114.65	\$557.37	\$433.53
Dried Cannabis	\$631,103.20	\$867,164.13	\$829,028.99	\$625,514.69
Cannabis Oil*	\$26,489.10	\$24,372.92	\$34,266.08	\$28,737.31
Cannabis Capsules*	\$21,107.44	\$41,718.61	\$46,638.33	\$52,779.71
Cannabis Edibles Solid				\$6,463.08
Cannabis Edibles Non-Solid				\$0.00
Cannabis Extracts Inhaled				\$5,924.10
TOTAL	\$681,486.59	\$934,370.31	\$910,490.77	\$719,852.42

* Please note that in the future Cannabis Oil and Capsules are combined under Cannabis Extracts Ingested, as per Health Canada - Reporting Requirements.