



NORTHWEST TERRITORIES
**LIQUOR AND
CANNABIS**
COMMISSION

Quarterly Sales Report

Q1 – Q3 - April 1 to December 31, 2025

Summary

The Northwest Territories Liquor and Cannabis Commission (NTLCC) regulates the distribution of alcohol and cannabis to ensure NWT residents have safe and legal access to alcohol and cannabis.

Liquor is sold in seven liquor stores across the Northwest Territories under contract with NTLCC. NWT residents may also order liquor products through mail order services.

Cannabis is sold in six private stores across the Northwest Territories under contract with the NTLCC, and one private online store.

This report provides detailed summaries of sales for Q1 – Q3 - the period of April 1 to December 31, 2025.

Liquor & Cannabis Sales

NTLCC sells liquor to:

Consumers: Individuals who purchase liquor through an NWT liquor store

Licensees: Establishments/organizations that have a valid licence or permit from the Northwest Territories Liquor Licensing Board

Manufacturers: Per the Liquor Regulations (4.1) A licence holder who manufactures their own liquor and who sells it directly to patrons in the Northwest Territories is deemed to have first sold the liquor to the Commission and purchased it back from the Commission.

NTLCC sells cannabis to:

Consumers indirectly through six private stores and one online private store.

Table 1: Sales by Store (\$000)

Store	Q1	Q2	Q3	Q4	YTD
Warehouse *	\$1,492	\$2,896	\$3,281		\$7,669
Yellowknife Shop	\$4,486	\$4,376	\$4,497		\$13,359
Yellowknife Store	\$3,204	\$3,194	\$3,248		\$9,646
Inuvik	\$2,236	\$2,213	\$1,928		\$6,377
Hay River	\$1,632	\$1,560	\$1,586		\$4,778
Norman Wells	\$623	\$629	\$591		\$1,843
Fort smith	\$817	\$811	\$833		\$2,461
Fort Simpson	\$618	\$697	\$599		\$1,914
Other **	\$38	\$46	\$25		\$109
Total	\$15,146	\$16,422	\$16,588	\$0	\$48,156

* Warehouse sales represent inventory purchases made by Designated Cannabis Vendors in Yellowknife, Hay River, Norman Wells, Inuvik, and Fort Smith.

** Other consists of miscellaneous sales that do not conform to the prescribed commission sales; and, Manufacturer's license markup; per the Liquor Regulations (4.1) A licence holder referred to in paragraph (4)(a) or (b) who sells liquor directly to patrons in the Northwest Territories is deemed to have first sold the liquor to the Commission and purchased it back from the Commission.

Table 2: Sales by Product (\$000)

Product	Q1	Q2	Q3	Q4	YTD
Spirits	\$5,782	\$5,735	\$6,039		\$17,556
Wine	\$1,631	\$1,602	\$2,010		\$5,243
Beer	\$4,519	\$4,363	\$3,906		\$12,788
Coolers & Ciders	\$1,722	\$1,826	\$1,352		\$4,900
Cannabis	\$1,492	\$2,896	\$3,281		\$7,669
Total	\$15,146	\$16,422	\$16,588	\$0	\$48,156

Table 3: Liquor Sales by Distribution Channel (\$000)

Channel	Q1	Q2	Q3	Q4	YTD
Consumers	\$12,193	\$12,302	\$11,904		\$36,399
Licensees	\$1,450	\$1,211	\$1,386		\$4,047
Manufacturers	\$11	\$13	\$17		\$41
Total	\$13,654	\$13,526	\$13,307	\$0	\$40,487

Table 4: Cannabis Sales by Product (\$000's)

Product	Q1	Q2	Q3	Q4	YTD
Dried Cannabis	\$972	\$1,997	\$1,907		\$4,876
Cannabis Extracts Ingested	\$35	\$21	\$26		\$82
Cannabis Edibles Solid	\$80	\$46	\$105		\$231
Cannabis Edibles Non-Solid	\$2	\$1	\$8		\$11
Cannabis Extracts Inhaled	\$403	\$826	\$1,231		\$2,460
Topicals	\$0	\$5	\$4		\$9
Seeds	\$0	\$0	\$0		\$0
Other	\$0	\$0	\$0		\$0
Total	\$1,492	\$2,896	\$3,281	\$0	\$7,669