



NORTHWEST TERRITORIES
**LIQUOR AND
CANNABIS**
COMMISSION

Quarterly Sales Report

April 1, 2023 to June 30, 2023

Summary

The Northwest Territories Liquor and Cannabis Commission (NTLCC) regulates the distribution of alcohol and cannabis to ensure NWT residents have safe and legal access to alcohol and cannabis.

Liquor is sold in seven liquor stores across the Northwest Territories under contract with NTLCC. NWT residents may also order liquor products through mail order services.

Cannabis is currently sold in three liquor stores across the Northwest Territories under contract with the NTLCC, three private stores, and one private online store.

This report provides detailed summaries of sales by product category and by store for the period of April 1, 2023 to June 30, 2023.

Liquor sales

NLCC sells liquor to:

Consumers: Individuals who purchase liquor through an NWT liquor store

Licensees: Establishments/organizations that have a valid licence or permit from the Northwest Territories Liquor Licensing Board

Manufacturers: Per the Liquor Regulations (4.1) A licence holder who manufactures their own liquor and who sells it directly to patrons in the Northwest Territories is deemed to have first sold the liquor to the Commission and purchased it back from the Commission.

Table 1: Sales by distribution channel (\$000's)

Channel	Q1	Q2	Q3	Q4	YTD
Consumers	\$12,598				\$12,598
Licensees	\$1,423				\$1,423
Manufacturers	\$18				\$18
Total	\$14,039	\$0	\$0	\$0	\$14,039

Table 2: Liquor sales by store (\$000's)

Store	Q1	Q2	Q3	Q4	YTD
Yellowknife Shop	\$4,948				\$4,948
Yellowknife Store	\$3,428				\$3,428
Inuvik	\$2,012				\$2,012
Hay River	\$1,433				\$1,433
Norman Wells	\$603				\$603
Fort smith	\$887				\$887
Fort Simpson	\$670				\$670
Other	\$58				\$58
Total	\$14,039	\$0	\$0	\$0	\$14,039

Table 3: Liquor sales by product (\$000's)

Product	Q1	Q2	Q3	Q4	YTD
Spirits	\$5,920				\$5,920
Wine	\$1,792				\$1,792
Beer	\$4,748				\$4,748
Coolers & Ciders	\$1,579				\$1,579
Total	\$14,039	\$0	\$0	\$0	\$14,039

Cannabis sales

NTLCC sells cannabis to consumers directly through three NWT liquor stores, and indirectly through three private stores and one online private store.

Table 4: Cannabis sales by store (\$000's)

Store	Q1	Q2	Q3	Q4	YTD
Cannabis Warehouse	\$1,589				\$1,589
Norman Wells	\$80				\$80
Fort Smith	\$217				\$217
Fort Simpson	\$126				\$126
Total	\$2,012	\$0	\$0	\$0	\$2,012

Table 5: Cannabis sales by product (\$000's)

Product	Q1	Q2	Q3	Q4	YTD
Dried Cannabis	\$1,469				\$1,469
Cannabis Extracts Ingested	\$22				\$22
Cannabis Edibles Solid	\$64				\$64
Cannabis Edibles Non-Solid	\$36				\$36
Cannabis Extracts Inhaled	\$419				\$419
Topicals	\$1				\$1
Seeds	\$0				\$0
Other	\$1				\$1
Total	\$2,012	\$0	\$0	\$0	\$2,012